



Your Personal Climate® Experts

What to look for when you're buying a furnace.

Buying a furnace is one of the most important investments you'll make in your home. To help make sure you get the right furnace at the right price, we've prepared this checklist for you:

- Size.**
The size of your furnace is determined by many factors, including the square footage of your home, number of rooms, levels, climate and number of windows. A trained, experienced heating and cooling advisor can help to determine which is best for you.
- Efficiency.**
ENERGY STAR® qualified furnaces will save you money on your heating bills — and they're better for the environment. They may also qualify for government rebates.
- Rent vs. Own?**
While renting often sounds like an attractive alternative, it can be expensive in the long run. Renting a furnace can cost as much as \$18,000 **more** than buying. Ask your provider which option is best for you.
- Expertise.**
There are a lot of people claiming to be experts in our industry. Unfortunately, many of them don't have the adequate training or experience. The ClimateCare network has 20 years of experience in the heating and cooling industry, and all of our technicians are trained and certified, so you don't have to worry.

ClimateCare is Canada's largest network of independent heating and cooling experts. We are a 100% Canadian, member-owned organization. All of our contractors meet our strict guidelines for licensing and certification, plus pass a rigorous screening process.

**We're personal climate experts, but we're more than that.
We're also your neighbours.**

*No interest
or payments
for 6 months!**
Call us today.

 **DUNN HEATING
CLIMATECARE.** 519-746-6000
www.dunnheating.com

Door-to-door sales agents can leave you out in the cold.



There are many door-to-door sales agents promising great savings on furnaces. These savings may seem hard to believe – and they are. Don't be fooled. Here are a few of the tricks you should watch out for:

- Sales agents dressing like technician or representative from another, well-established and credible company.
- Implying they represent your current utility.
- Signing you up for a long-term contract at rental rates higher than others, while claiming to be saving you money.
- Telling you your furnace isn't energy efficient.

BEWARE!
READ THE FINE PRINT.
Don't get trapped
in an expensive,
long-term contract.

The front door of your home is no place to make an important decision like buying a furnace. This should not be an impulsive decision. The installers may not be qualified, which can result in frequent breakdowns or poor performance. Installing a heating or cooling system properly requires taking the time to get all the technical specifications right. If it's the wrong furnace or isn't installed properly, it may not be covered under the manufacturer's warranty.

Industry leaders and consumer advocates regularly issue warnings about the dangers of dealing with door-to-door heating and cooling sales agents. Don't be pressured by their scare tactics!

ClimateCare would never employ door-to-door sales representatives. We respect your privacy. If you ever do need us, just call and we'll be there right away. Call us before you sign a contract that you may regret later.



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